

# **MICHAEL FOODS**<sup>®</sup> Menu WINnovations

## **On-Trend Items**



**Brown Sugar Chipotle Bacon Breakfast Sandwich** Returning Item - Jan 2019 Caramelized brown sugar chipotle bacon – made with brown sugar and chipotle seasonings – along with egg and cheese served on a croissant.



#### Socal Breakfast Burrito Seasonal LTO - Jan 2019+ Egg whites, chicken breast, quinoa, black beans, kale, onions, Feta, Cheddar, Monterey Jack, smashed avocado and pico de gallo in a hearty-grain tortilla. Served with a side of warm salsa verde and fresh fruit.

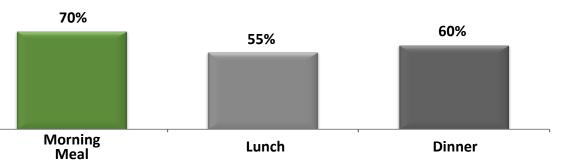




Savory Sausage Breakfast Bowl LTO - Jan 2019<sup>+</sup> Sausage, eggs, cheese, grilled onions and diced tomatoes.

## Grab More Breakfast Business with Grab 'n Go!

% of Meals Consumed Off-Premises by Daypart<sup>+</sup>



## **Consumer Highlights**

With 70% of all breakfast orders eaten off-premises, it's clear consumers are strapped for time in the morning! In fact, portability is more important in the morning than any other core daypart.<sup>+</sup>This fact makes delivery and grab n' go all the more important when planning your breakfast menu...

- Delivery has become a driving force with consumers who are truly looking to save time. • Delivery of breakfast grew over 20% just this past year.<sup>+</sup>
- Over half (53%) of breakfast consumers say they are looking for something convenient • when selecting a breakfast item.\*
- Breakfast consumers would like to see more grab 'n go options especially Millennials • (40%) and Gen X (37%).\*
- Breakfast Handheld orders have consistently grown each of the past five years...up 14% at • the morning meal daypart since 2013.<sup>+</sup>

## **Menu Highlights**

With portability and variety driving many of today's breakfast dining decisions, it is no surprise breakfast handhelds and breakfast bowls are showing up more on menus.<sup>+</sup>

- Breakfast Sandwiches are featured on over 50% of breakfast menus...up 4% this past year.\*
- Breakfast Wraps/Burritos are found on 27% and have grown 5% on breakfast menus • compared to a year ago.<sup>+</sup>
- Breakfast Bowls grew 90% on menus compared to a year ago.<sup>+</sup> •
- Not only are Breakfast Handhelds and Bowls highly portable, but they can be easily customized to suit consumer cravings:
  - Allow consumers to pick their own carrier. Formats growing in popularity are tacos, quesadillas, brioche, French toast and pizza.\*
  - Proteins gaining attention are fried eggs, poached eggs, chicken sausage, brisket, turkey sausage and fried chicken.\*
  - Other flavors and ingredients trending up are bacon jam, hollandaise, chipotle, maple and avocado.<sup>+</sup>

## Menu Inspiration

With the high consumer demand for quick, convenient & customizable, consider these innovative recipes to meet the need!



Flat Bread Wrap



Sources: \*NPD Crest December 2018; \*Datassential MenuTrends 2018; \*Mintel, Restaurant Breakfast & Brunch Trends 2018